

Quam Capital

The success of Quam Capital Limited (Quam Capital) lies in its

- ★ strategic positioning
- ★ seasoned professionals
- ★ cost-effective networking
- ★ in-house capabilities

With support from the group's broking, asset management, and online divisions, Quam Capital provides middle-market clients with a full range of corporate finance services.

Its internationally qualified team of professionals has many years of operating experience in Asia and has developed a broad expertise in providing innovative solutions to help clients achieve their desired objectives.

- ★ Assisting Hong Kong and PRC corporations in accessing Hong Kong and overseas capital markets
- ★ Advising western corporations on entry strategies into Mainland China

M&A International

Quam Capital is the Hong Kong and PRC arm of M&A International (MAI). Its Managing Director, Richard Winter is the Vice President for Asia Pacific.

- Offers the unparalleled resources of over 500 professionals in 43 M&A advisory and investment banking firms operating in 41 countries
- Advises primarily middle-market companies on acquisitions, divestitures, fundraising and fairness opinions
- 224 deals successfully closed in 2009 valued at over US\$20.4 billion
- Over 1,400 closed transactions in the past five years worth more than US\$88 billion worldwide covering almost every economic sector
- Access to an international data center with over 3,000 active and closed transactions

Corporate Finance Services

Corporate Advisory

Quam Capital offers corporate advisory services on:

- financial market regulations
- privatization, IPO, compliance, restructurings
- takeovers
- independent financial advice



Mergers and Acquisitions

Quam Capital renders disposal and acquisition advisory services. It is also engaged in

- acquisition financing
- creation of joint ventures
- other transaction support services



Sponsorship

Quam Capital sponsors local and overseas companies that seek listing on the Hong Kong Stock Exchange. Its involvement in IPOs includes

- advisory
- underwriting
- distribution



Fund Raising

Quam Capital provides Asian fundraising for international IPOs managed in conjunction with M&A International (MAI) and Global Alliance Partners (GAP). Its fund raising services include

- private equity sourcing
- placement
- rights issue
- other forms of capital raising

