

Quam Financial Services Group

One partner
One purpose
One passion
— YOU

- ★ Holding company, Quam Limited was listed on the Stock Exchange of Hong Kong in 1997 (SEHK: 0952)
- ★ Offers a comprehensive range of financial services and wealth management solutions
- ★ Serves listed and private corporate clients, institutional investors, retail investors, and high-net-worth individuals within the mid-tier space
- ★ Extended its presence in Greater China
- ★ Established footprint across Asia Pacific, Europe, Middle East, Africa, and America
- ★ The founding member of Global Alliance Partners
- ★ The Hong Kong/PRC arm of M&A International

Overseas Investments

CPS (Japan)

Capital Partners Securities Company Limited

- Quam Limited holds approximately 5.45% shares in CPS.
- Mr. Bernard Pouliot is one of the board members.

MAC (Dubai)

McMillen Advantage Capital Limited

- Quam Limited holds 22.69% shares in MAC, which directly holds 80% of MAC Capital Limited.
- Mr. Bernard Pouliot and Mr. Kenneth Lam are board members of MAC Capital Limited.
- Mr. Bernard Pouliot is a board member of McMillen Advantage Capital Limited.

SEAMICO (Thailand)

Seamico Securities Public Company Limited

- Quam Limited holds approximately 10.1% shares in Seamico, which directly holds approximately 49.45% in KT ZMICO Securities Company Limited.
- Mr. Bernard Pouliot and Mr. Kenneth Lam are board members.

The Management Team



KENNETH LAM

Deputy Chairman
Quam Limited
Managing Director
Quam Securities
Chairman (2009-2010)
The Institute of Securities Dealers

BERNARD POULIOT

Chairman
Quam Limited
Managing Director
Quam Financial Services Group
Chairman
Global Alliance Partners

RICHARD WINTER

Deputy Chairman
Quam Limited
Managing Director
Quam Capital
Vice President
M&A International Inc.
(Asian Operations)

KENNETH LAM worked for an international bank for 10 years as the Head of its China and corporate banking operations. He has more than 25 years of experience in corporate finance and banking. He is concurrently Director of Seamico Securities Public Company Limited and has previously held directorships in other public-listed companies in Thailand. He is also an independent non-executive director of Hon Kwok Land Investment Company, Limited.

BERNARD POULIOT has been living in Hong Kong since 1979, where he worked as the Vice President and Branch Manager of a Canadian bank that was involved in corporate lending. In 1984, he joined a Hong Kong publicly-listed conglomerate, where he was the Group Managing Director for 15 years. In 2000, he became the Chairman and CEO of Quam Limited (0952 HK). He is also a Director of a number of both privately-owned and publicly-listed companies in Hong Kong and the region.

RICHARD WINTER has developed, over the last 20 years, a broad expertise in providing innovative solutions to help clients achieve their desired objectives including mergers, disposals and acquisition advisory services, capital raising, general advisory and private equity. He is the Chairman of the Corporate Finance Committee of the Hong Kong Institute of Certified Public Accountants. He is also a member of the Listing Committee of the Hong Kong Stock Exchange, and the Securities and Futures Commission's Takeover and Mergers Panel.